

Confirmation bias	Simplifying the picture	Attachment to own point of view	Conformism/ generalized trust		Emotional reasoning	Overconfidence
Confirmation bias	Overgeneralization	Unable to broaden one's perspective	Sacralising IT as a tool of power	Generalisation of expertise	If the story is good, it is easily believed	Sales create illusions; overdelivering
Jumping to conclusions (without seeing the whole picture)	Faulty "hard assumptions" - definitive statements about things that are not definite	Black/white thinking	Taboo about asking questions to clarify concepts.	People don't question authority / group opinion even if they actually believe something else	Difficulty to address problem / negative aspects of situation honestly	
Self-fulfilling prophecy / self-predicting bias	" <i>Ceteris paribus</i> " doesn't exist in reality (making decisions on the assumption that important factors will remain constant in the long term, which never happens)	Lack of imagination due to prejudice (stereotyping)	Conflicting interests			
We tend to believe our own thoughts						